

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Henry J. Kaufman & Associates, Inc. 2233 Wisconsin Avenue, NW, Washington, D.C. 20007		2. Registration No. 4093
3. Name of foreign principal Negara Brunei Darussalam	4. Principal address of foreign principal Minister Of Law Government of Brunei Bandar Seri Begawan Negara Brunei Darussalam	

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Minister of Law

b) Name and title of official with whom registrant deals. Yang Amat Mulia Pengiran Laila Kanun Diraja
Pengiran Bahrin bin Pengiran Haji Abas

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

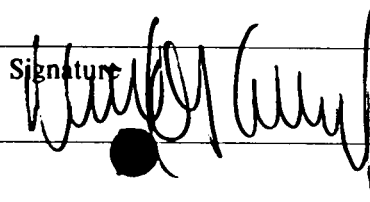
Date of Exhibit A

2/19/88

Name and Title

Michael G. Carberry

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Henry J. Kaufman & Associates, Inc.

Name of Foreign Principal

Negara Brunei Darussalam

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
Henry J. Kaufman will perform a Communications Audit to measure current levels of knowledge and attitudes about Brunei in the United States. The work will be conducted February 19 through March 15, 1988 at a cost of \$20,000 plus expenses.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.
This audit would be in two parts:
 - a) An extensive review, analysis and summary of existing data on Brunei in: the U.S. media (magazines, newspapers, wire services reports, etc.); U.S. government (Congress as well as Federal Agencies) documents and reports; books; academic studies from America's colleges and universities; and reports from "think tanks."
 - b) Targeted interviews with opinion leaders will be conducted by HJK&A, including Members of Congress, key staff members of critical Committees such as the Senate Foreign Relations Committee and the House Foreign Affairs Committee; U.S. Government officials in agencies such as the State Department and the Department of Commerce; and the leadership of national and international organizations whose interests mesh with those of Brunei and its leadership.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

From the analysis of the secondary data and the findings from the interview process we will present an accurate portrait of the image of Brunei here in the United States. We will be able to point to those audiences and topics where both knowledge and favorable attitudes are strong. We will also identify those areas where a positive image needs to be created or revitalized.


In general, the audit will point out problems and opportunities that will guide our efforts in America.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B
2/19/88

Name and Title
Michael G. Carberry, President

Signature


¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.